

## Project Management software Adoption

### Stories of failure & success



#### Failure patterns

“Users don’t use it.”

“We’ll start when everything is in place.”

“Partial data is useless.”

“Software replaces management.”

“Let’s migrate current methods to the new system.”

#### Success patterns

Present it differently to different people

A moment of change

Quality will help everyone

Board approval: smile, say yes and actually do what you want

Get IT on your side

#### Quick tips

1. Start with a small group.
2. Start simple.
3. Put good data from the start.
4. Some information is better than no information.
5. Complete system integration may never happen.
6. Don’t delay waiting for [any requirement here].
7. Reject bizarre ideas from a single user / be practical.  
P.S. If it’s the CEO (as most often is) say yes but on further enquiry its “yes but not just now”.
8. Don’t be misled by developers / technical details.
9. Listen to women.  
Tip. Its way more unlikely for women to be misled by technology / wild unfeasible dreams: they seem to have “built in” a more realistic picture of human beings.
10. It’s more a question of people than a question of technology.  
Tip. You could start very very simple, like use a physical space to model your ideas.



This infographic is offered by Teamwork  
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